## UG DIPLOMA IN FOREIGN TRADE MANAGEMENT

## DURATION: ONE AND HALF YEARS PART TIME (3 SEMESTERS)

ELIGIBILITY: H.S.C or Equivalent Examination (Any Faculty with English subject Compulsory)
ADMISSION PROCEDURE: WRITTEN TEST FOLLOWED BY AN INTERVIEW (Test designed to assess)

## OBJECTIVE:

Dr. Atul Rawal

- To develop the ability and confidence, to understand and practice their role in Export/Import business in national Economy.
- To develop the skills required for entering into and expanding Export/Import business.
- To develop expertise in evaluation of trade development plans from financial and marketing angles.


## JOB OPPORTUNITIES:

Employment opportunity in various Import \& Export firms. Also can start their own business or to join as partner in some already running business.

## COURSE CONTENTS:

## SEMESTER 1

- Communication Skills
- Export Procedures \& Documentation
- World Geography \& International Trade
- Office Organization \& Management


## SEMESTER 2

- Export Import Policy
- Elementary Economics Management \& Allied Laws
- Transportation
- One Foreign Language-French

SEMESTER 3

- Custom And Excise Procedures And Laws
- Export Pricing, Finance \& Foreign Exchange Risk Management
- International Marketing
- Import Management
- Project Work
- Advance Foreign language-French II

